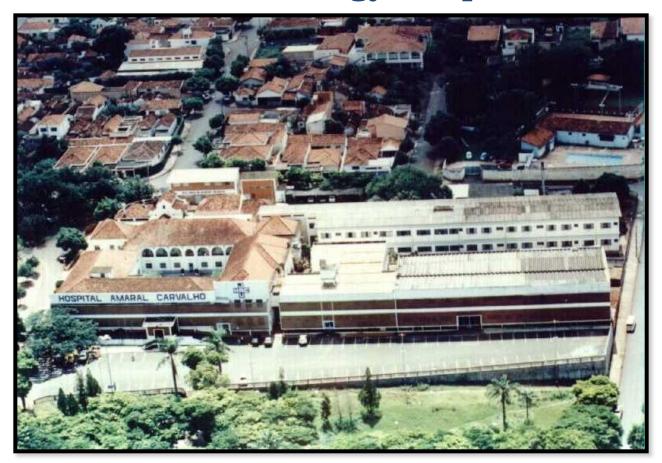
Once upon a time, in a place, far, far away, there was an Oncology Hospital:



1994

Philanthropic Foundation (not a university hospital)

- ☐ Priority: care of patients of the public health system;
- 200 beds predominantly surgical;
- □ Radiotherapy;
- ☐ Chemotherapy (400/months) 10% hematological-oncology;
- ☐ Blood Bank:
 - ✓ Not enough blood products;
 - ✓ Coordinated by the surgical area;
 - ✓ Serology laboratory at the city's health department, not at the hospital;

□<u>Goal:</u>

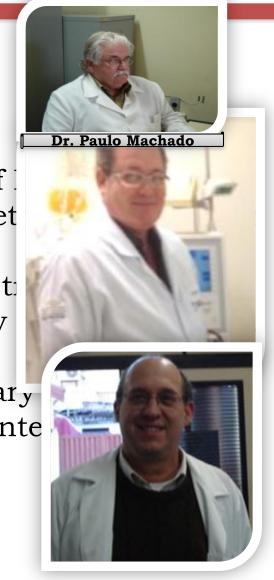
Develop Hematology/Hemotherapy; Find a solution to our patient's difficulties to HSCT;

□<u>Option:</u>

Develop HSCT program;

1994 – Strategy:

- ☐ Cooperation with the Medical School of
 - ✓ Access to laboratories: Flow Cytomet Biology;
 - ✓ Botucatu Hematologist's Residents t:
 - Embryo of the medical residency accreditated in 1996;
- ☐ Support from SP's State Health Secretary HAC Hematology and Hemotherapy Cente coordination of Dr. Marcos Mauad;



1994 – Development of Hemotherapy HAC:

- ✓ Increase number of blood products;
- ✓ Leucodepletion of blood products;
- ✓ Irradiation of blood products;
- ✓ Apheresis platelets;
- ✓ Labs;

Hemonúcleo Regional de Jaú



- ✓ Serology Laboratory
- ✓ Immunehematology
- Cryopreservation Lab
- ✓ Fractionation Laboratory
- Apheresis















1995 – We went to the Board of Directors:

□ We want to establish a SCT unit here



✓ Do

peı acc

✓ Do.



HAC for this

e needed to

t before







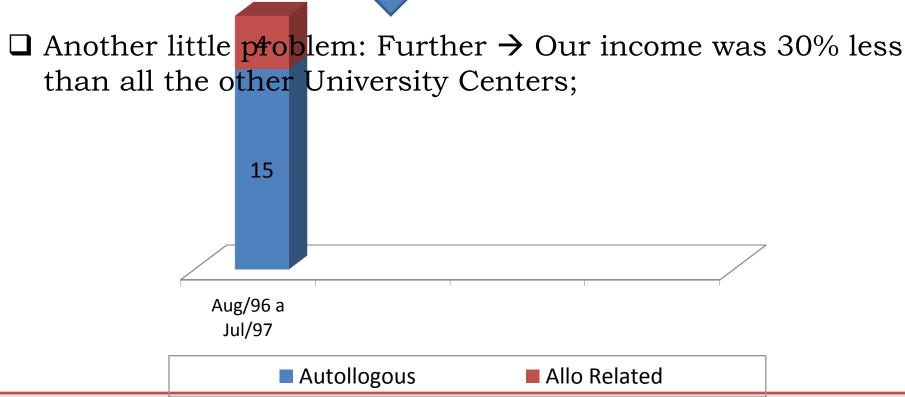


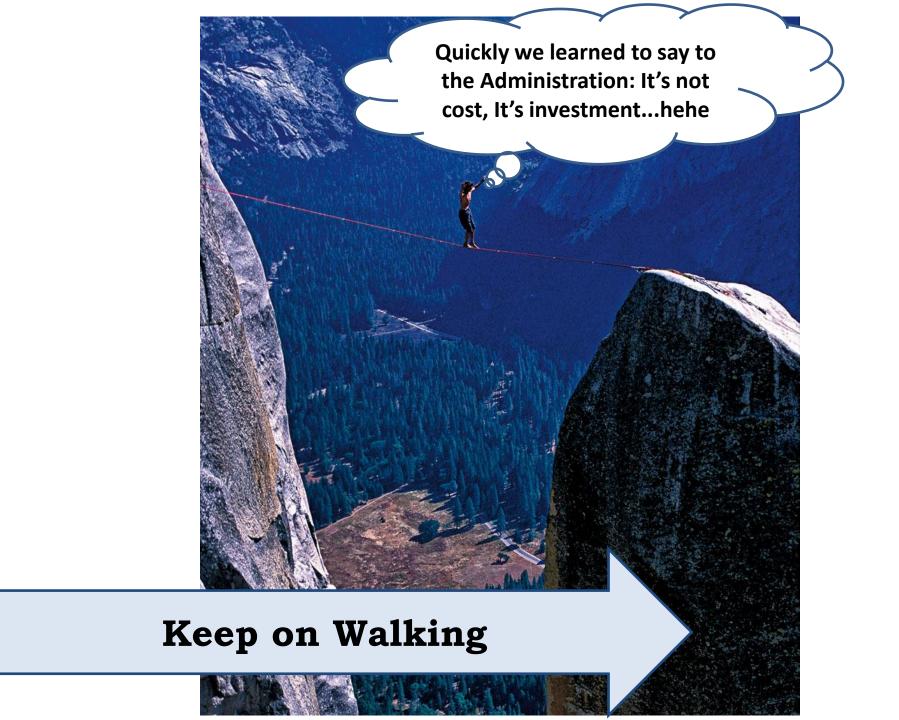
☐ Meanwhile, the hospital administration performed a renovation of the Unit at the end of the corridor, with a single isolation room without HEPA filter;



Development of a HSCT Program

☐ But there was a little problem: we did 19 procedures, 18 of them without reimbursement





Development of a HSCT Program

□ So... We did 19 procedures without reimbursement;



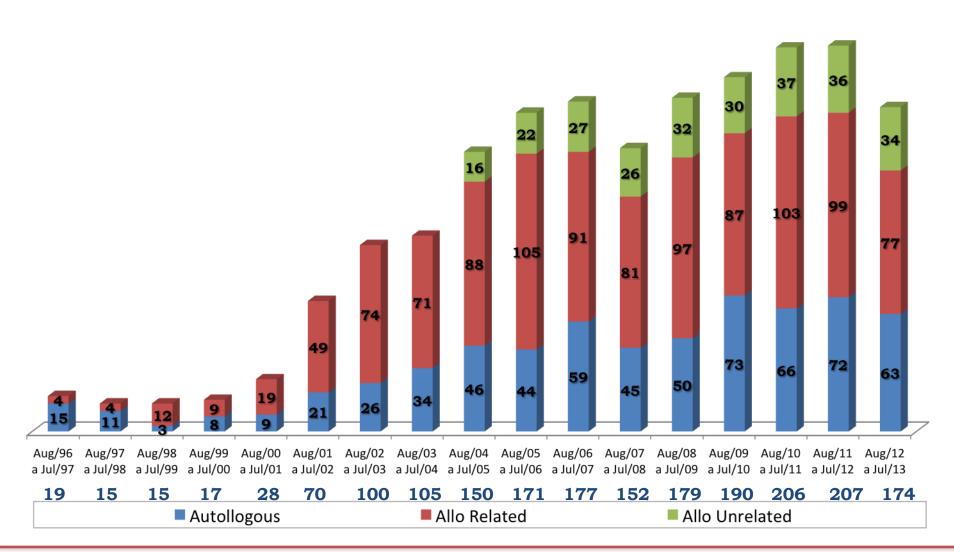
 \Box Further \rightarrow Our income was 30% less than theirs;



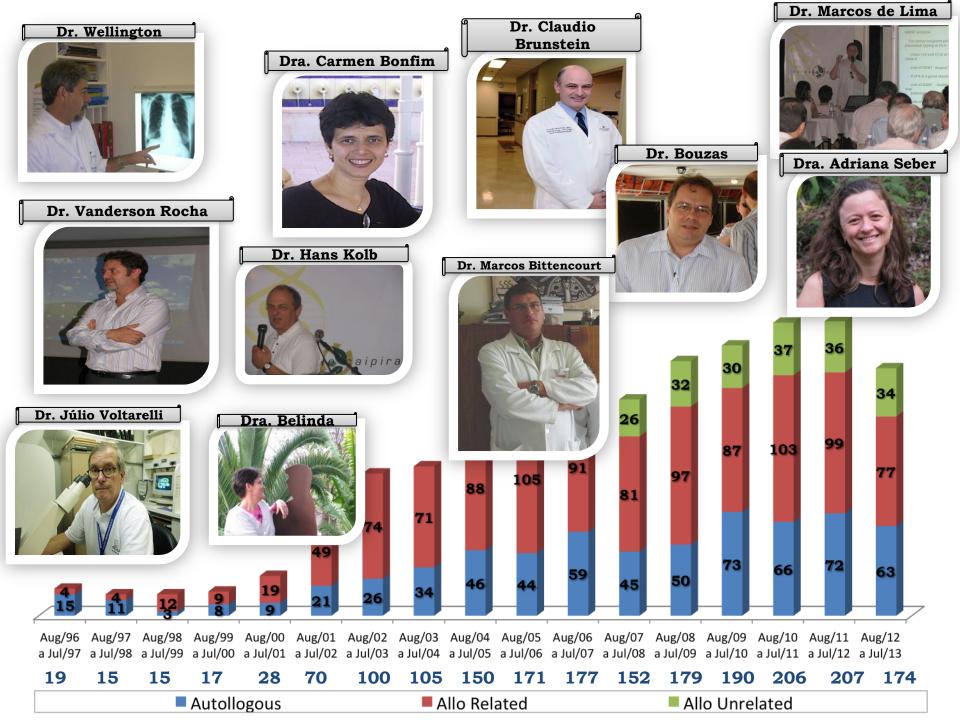
□ Finally in aug/2001 \rightarrow Reimbursement: 100%;

Team going forward

Established HSCT Program

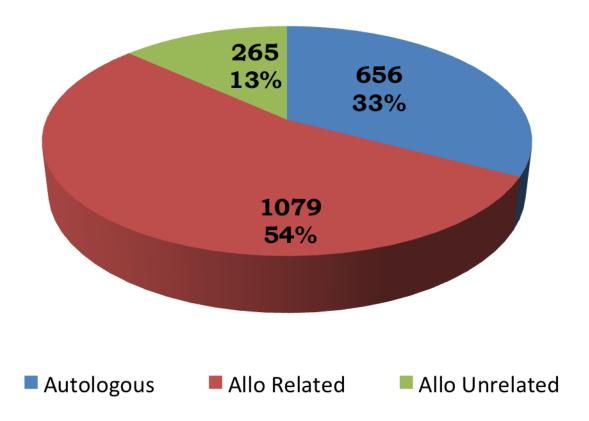






HSCT (n=2.000)

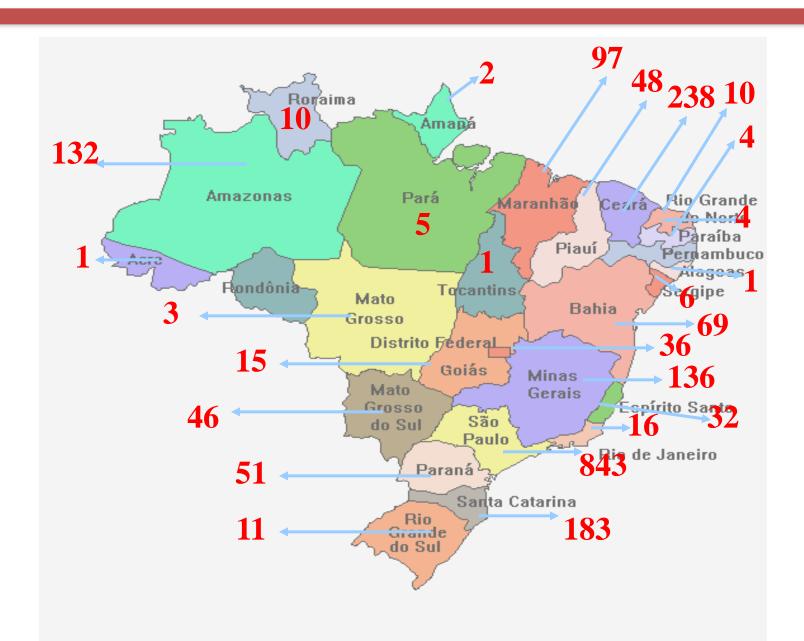
10/Aug/1996 - 09/Aug/2013





HSCT (n=2.000)

10/Aug/1996 - 09/Aug/2013









Dr. Mair August, 2000: Our data been presented for the first time during SBTMO/Curitiba



"Dr. Mair Jaú is at the end of the World!"

Jaú



























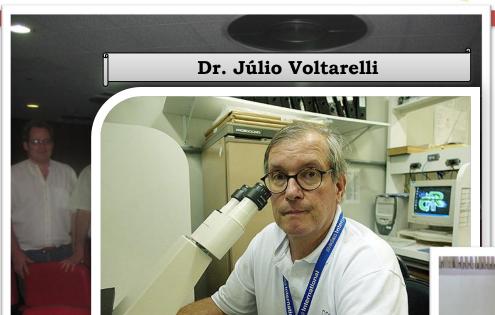












Dra. Belinda





Cooperations





GeDeco





What you need to establish a SCT center?

Committed persons!!!!!